

DATASTAX TRAINING UNITS

Pre-paid training for budget and scheduling flexibility

DataStax offers a comprehensive array of training for our customers and partners. The training is designed to give you the skills you need to use DataStax Enterprise, the always-on data platform, to its fullest extent and maximize your investment.

DataStax Training Units are pre-paid, unit-based credits that offer a flexible and simple way to purchase instructor-led training for your team, allowing for more flexibility and better training budget planning.

DataStax offers both public and private/onsite instructor-led trainings by highly qualified instructors. DataStax Training Units can be used/applied towards either type of class.

Key Features and Benefits

Simple to Buy

Training Units can be purchased with new software subscriptions, renewals, or standalone.

Flexible Schedule

All Training Units are valid up to 12 months after purchase for any scheduled public or private class.

The More You Buy, the More You Save

Built-in volume pricing provides up to 20% savings.

Training Unit Pack	Price
20 Pack	\$14,000
40 Pack	\$26,600
60 Pack	\$37,800
100 Pack	\$59,500
150 Pack	\$84,000

How Many Training Units Are Needed for Each Training?

Use the accompanying table to determine the number of Training Units you need for your enablement plan. See the [course catalog](#) for the duration of each course.

Class Offering	Training Units Required
Public Class	1 per registrant per day
Private Class	10 per day of class

How Do I Redeem Training Units?

Once you purchase the training units, DataStax Education will send a confirmation detailing your order and providing you with a Training Unit code. The Training Unit code can then be used by your team members to [sign-up](#) for the public classes online or to schedule a private onsite class by contacting trainingcoordinator@datastax.com.

Terms and Conditions

Please refer to the [DataStax Service Terms](#) for specific details regarding terms of training delivery. Here are some things to keep in mind:

- Training Units are prepaid.
- Training Units can only be used for the training courses specified in our [course catalog](#).
- Training Units expire 365 days after receipt of a valid customer order.
- Maximum class size is 20 attendees for private classes.

About DataStax

It starts with a human desire, and when a universe of technology, devices and data aligns, it ends in a moment of fulfillment and insight. Billions of these moments occur each second around the globe. They are moments that can define an era, launch an innovation, and forever alter for the better how we relate to our environment. DataStax is the power behind the moment. Built on the unique architecture of Apache Cassandra™, DataStax Enterprise is the always-on data platform and has been battle-tested for the world's most innovative, global applications.

With more than 500 customers in over 50 countries, DataStax provide data management to the world's most innovative companies, such as Netflix, Safeway, ING, Adobe, Intuit, Target and eBay. Based in Santa Clara, Calif., DataStax is backed by industry-leading investors including Comcast Ventures, Crosslink Capital, Lightspeed Venture Partners, Kleiner Perkins Caufield & Byers, Meritech Capital, Premji Invest and Scale Venture Partners. For more information, visit DataStax.com/customers or follow us on @DataStax.

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